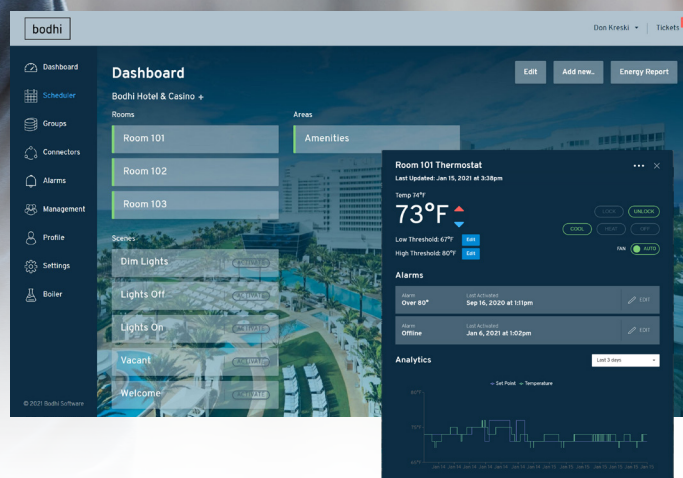




bodhi



Return on Investment

How Bodhi will save money and prevent losses on your property

Greater Profitability

Bodhi building management software not only makes it easier to serve your clients, but adds to your operating profits.

With Bodhi, you will save energy, save labor, and avoid the most expensive problems likely to affect your property.

Energy Savings

Studies by Energy Star, a joint program of the U.S. Environmental Protection Agency and the Department of Energy, show that an energy management system can save hotels 35% - 45% of their total guestroom energy costs,

simply by turning down the lights and climate systems in unrented rooms.

Bodhi can achieve even greater savings by triggering energy-saving temperature and lighting setbacks, and automatically closing shades to reduce heat gain, even when rooms are rented but guests are away.

In homes and multi-dwelling unit buildings not used for rentals, savings may be smaller, because units are less likely to be empty for extended periods. Still, Energy Star research on smart thermostats demonstrates that energy management systems can save at least 10% of heating and air

conditioning costs by setting back systems when homeowners are away or asleep.

Here, too, Bodhi offers even greater savings by optimizing all energy-related systems based on occupancy and time of day.

Floods, Leaks and Mold

Insurance companies report that water and flood damage is the leading cause of property loss claims in commercial and residential real estate, with the loss from a water-related claim, on average, nearly three times as high as a loss that does not involve water damage.



In fact, a study by Zurich American Insurance reports that 57% of all real estate insurance claims, and 71% of dollar losses, involve water damage.

A related problem, mold growth, is especially insidious. The Environmental Protection Agency reports that mold can begin to form in just 24 hours if there's been a leak, flood or moisture problem, then easily spread into walls and HVAC systems. Yet most insurance policies will not pay for mold remediation if the mold is caused by a condition that has existed for 14 days or more.

Bodhi can prevent or minimize such damage in at least three ways.

1. Place low-cost wireless water or humidity sensors in bathrooms, utility rooms and other appropriate areas, and Bodhi can automatically alert maintenance of any leak, flood, or humidity issue, allowing them to begin mitigation efforts

immediately.

2. Tie Bodhi to intelligent shutoff valves, and your system can immediately shut down major leaks or burst pipes, then alert maintenance of the need for a repair.
3. Use Bodhi with individual water meters and occupancy sensors to detect small, yet potentially damaging leaks, based on the fact that there should be no water flow if the unit is unoccupied.

Bodhi even mitigates the human tendency to forget about small problems until they become large, by automatically opening a trouble ticket with each alert.

You'll rest assured that water or mold damage will not become a significant problem on your property.

Workflow Automation

Bodhi offers any number of opportunities to automate repet-

itive tasks on your property, from housekeeping to maintenance to security.

Bodhi Predictive Maintenance is especially valuable, as it predicts the potential failure of various components and systems, then send alerts requesting timely maintenance.

In this way, it minimizes labor costs by dramatically reducing the need for emergency repairs.

Client Satisfaction

The most important benefit of Bodhi is the improvement in satisfaction of your clients.

Your entire property will work better, more safely and efficiently, giving guests and homeowners a better experience and a better stay.

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